

## **GLOBAL CORPORATE BUSINESS SDN BHD, MALAYSIA**

**Industry Sector:** Environment & Energy

### **Organisation Profile:**

GCB is a start-up company in the energy and environmental sector with a mission to contribute towards healthy and safe community living through the applications of environmentally friendly technologies.

We have an initial staff of five engineers and professionals who have vast experience in related fields of specialisation.

We are looking for business partners who share our vision and long term goals of a viable, profitable business entity that contributes towards community and society at large.

### **Organisation's Role and Main Activities (Products & Services):**

Our business is in the alternative and renewable energy sector, and environmental control systems for industry and public health. We strive to position ourselves as the company that offers the preferred solutions with optimal quality and service. Furthermore, our target markets are the industrial manufacturing sector and government sectors.

We are offering the following services:

- Consultancy
- Project study and evaluation
- Project implementation and management
- Turnaround studies and execution
- Trading and distribution (Collaboration in Joint Training and Public Procurement)

**We Request:** Collaboration of Public Procurement, Distributorship/ Agency, Joint Production, Trading of Traditional/ non-Traditional Products and Services (such as Carbon Credit), Resellership, Proprietary Consultancy, Technology Licensing

### **Contact Person(s):**

Ir. Md. Shah Hussin, *Managing Director*

## **SARAWAK OIL PALMS BERHAD, MALAYSIA**

**Industry Sector:** Agriculture and Aquaculture

### **Organisation Profile:**

Sarawak Oil Palms Berhad was established by the State Government and Commonwealth Development Corporation (CDC) to spearhead the commercialisation of oil palm development (Milling and Plantation) in Sarawak in 1968. Sarawak's first commercial oil palm plantation began in 1969 by SOPB and being the pioneer in oil palm industry SOPB has in 1972 established its first Palm Oil Mill at Lambir Estate and it was the first Oil Palm Mill in Sarawak.

### **Organisation's Role and Main Activities (Products & Services):**

- Cultivation of oil palms
- Operation of palm oil mills

**Organisation's Achievement:**

**1996**

PORLA

Pencapaian Kadar Perahan Minyak (OER) Tertinggi Peringkat Wilayah Sabah/ Sarawak

**1996/97**

PORLA

Anugerah Industri Sawit Malaysia Peningkatan Kadar Perahan Minyak Sawit (OER) Tertinggi Peringkat Wilayah Sabah/ Sarawak

**1997**

PORLA

Pencapaian Kadar Perahan Minyak Sawit (OER) 21%

**1998**

PORLA

Pencapaian Kadar Perahan Minyak (OER) melebihi 21%

**1999**

MPOB

Kategori Ladang Bebas (Wilayah Sabah/ Sarawak)

**1999**

MPOB

Kategori Kilang Bebas (Wilayah Sabah/ Sarawak)

**1999**

MPOB

Anugerah Industri Sawit Malaysia

Pencapaian Kadar Perahan Minyak (OER) tertinggi kategori Kilang Bebas (Sabah/Sarawak)

**2000**

MPOB

Anugerah Kadar Perahan Minyak Tertinggi (Bekalan Sendiri)

Peringkat Wilayah Sabah/Sarawak

**2003**

KPMG/The edge Annual Shareholder Value Awards(rank 3<sup>rd</sup> in Agriculture and Fisheries sector)

**2007**

KPMG Shareholder Value Award (One of the winners in Agriculture and Fisheries)

**2008**

Forbes Asia (SOPB has been awarded as 200 Best Under A Billion)

**ISO 22000:2005 Certification**

**(Food Safety Management System Standard)**

Galasah Palm Oil Mill – May 2006

New Lambir Palm Oil Mill – January 2009

Balingian Palm Oil Mill – March 2009

**We Request:** Import/ Export, Trading of Traditional/ non-Traditional Products and Services (such as Carbon Credit)

## **FRENCH CHAMBER OF COMMERCE AND INDUSTRY IN VIETNAM, VIETNAM**

**Industry Sector:** Non-lucrative association

### **Organisation Profile:**

The French Chamber of Commerce and Industry in Vietnam, CCIFV, was created in 1989 upon the initiative of some businessmen in Hochiminh city.

Non-lucrative local association, the CCIFV is part of the worldwide network of French Chambers of Commerce Abroad (UCCIFE), which gathers together 114 Chambers over 78 countries.

Today, the CCIFV has over 240 members, most of them being subsidiaries of French companies of companies created by French people.

### **Organisation's Role and Main Activities (Products & Services):**

1. Drive our members network: the voice of the French business community in Vietnam, favoring information and experience sharing between members
2. Reinforce the bound between Vietnam and France: promote France in Vietnam and support French investments in Vietnam, reinforcing the commercial relationships between France and Vietnam
3. Support companies in Vietnam: support French companies setting up business in Vietnam with the help of the French Chambers of Commerce, UCCIFE and French authorities

### **Organisation's Achievement:**

CCIFV had numerous achievements like:

- Various business lunch and committees, working groups to share experience and information, help changing the Vietnamese business environment, build common actions....
- Others events like: welcome back cocktail, gala dinner, international job fair
- Organization of French pavilion on exhibitions and trade shows to promote French products and know how thanks to pavilion on exhibitions and trade shows in Vietnam with the support of UbiFrance and the Economic Missions.
- Help over 70 French companies each year setting up business in Vietnam
- Organization of Vietnamese delegation to visit exhibitions, trade shows and business match-making in France

**We Offer:** Help setting-up and promoting business in Vietnam

### **Contact Person(s):**

Hoang Cam Van, *Vice-Director*

## **CLARK DEVELOPMENT CORPORATION, PHILIPPINES**

**Industry Sector:** Government Owned & Controlled Corporation engaged in Real Estate Management

### **Organisation Profile:**

Clark Development Corporation (CDC) is a government agency tasked to manage the Clark Freeport and Clark Special Economic Zone - two contiguous areas in Pampanga and Tarlac that are considered as one of the fastest growing investment destinations in the Philippines today.

While CDC is a subsidiary of the Bases Conversion Development Authority, it enjoys full autonomy to enter into contracts, grant permits and licenses, build, operate and regulate utilities - among other tasks in its mandate under Republic Act 7227 or the Bases Conversion Law and other pertinent Presidential and Executive issuances.

CDC oversees the day-to-day affairs in Clark, ensuring that a viable business environment is enjoyed by locators and investors, employees, residents, local communities and all other stakeholders.

This is achieved through the implementation of sound policies that help create profitable business climate inside the Freeport while helping boost the economies of local communities in and around Clark area.

CDC has a responsive bureaucracy that is made up of business professionals and top caliber employees. Its organizational structure has been tailored to serve the needs and demands of Clark locators while upholding the interests of the government at the same time.

CDC maintains high degree of professionalism, competence and excellence in dealing with its broad based clientele. Its officers and employees observe ethical standards and decorum - necessary ingredients in ensuring quality and dependable service.

### **Organisation's Role and Main Activities (Products & Services):**

Clark: Your Economic Haven in the Asia Pacific

A former US military base, Clark's strategic location is right at the heart of growing markets in the Asia-Pacific region - a given advantage in today's global economy. The zone's modern infrastructure facilities, generous fiscal and non-fiscal incentives, professional support services, amenities, and other advantages make it an ideal place for your investment. The Master Plan for the 4,400-hectare main zone and 27,600-hectare sub zone will transform the zone into an airport-driven urban center perfect for the requirements of high-end IT enabled industries, aviation and logistics related enterprises, tourism and other sectors. Consider some of the advantages:

Access to Clark's 2,500-hectare modern aviation complex designated as the country's future premier gateway site Modern telecommunications facilities, power and water supply, waste management, vast road network and other infrastructures Waiver of local and national taxes, provision for 100% foreign equity on most industries, duty free status and other fiscal and non-fiscal incentives. Ready access to a pool of highly trainable and English proficient skilled labor Competitive lease rates\* applicable for industrial, ICT, commercial and tourism industries: on structures starts at US \$ 0.50 per square meter per month (depending on condition of the structure) and land/open spaces starts at 0.10 per square meter per month (depending on location), available for short, medium and long term lease period Escalation: Fixed for the first three (3) years with ten percent (10%) compounded increase starting on the fourth year and every three (3) years thereafter. Access to several Industrial and Technology Parks located right within the zone.

**Organisation's Achievement:**

Performance Update as of October 2009:

Clark Freeport Zone

Actual Employment

2008 - 57,790

1st Qtr 2009 - 55,031

Actual Export

2008 - US \$ 949M

Jan-Sept 2009 - US \$ 624M

Actual Investment

2008 - Php 71.25B

1st half 2009 - Php 77.45B

Committed Employment

September 2008 - September 2009 - 2,446

Committed Investment

September 2008 - September 2009 Php 5,095,287,759.20

**We Request:** Joint Venture, Marketing Service, Trading of T/NT P&S, Technical Assistance, Technology Acquisition, Foreign Direct Investment (FDI), Project Financing, Venture Capital

**Contact Person(s):**

Bernardo F. Angeles, Jr., *Assistant Vice President*

**FOREST RESEARCH INSTITUTE MALAYSIA (FMBIOSIS), MALAYSIA**

**Industry Sector:** Natural Resources

**Organisation Profile:**

The FRIM-MTDC Graduate Bio-Entrepreneur Development Programme (FMBioSis) aims to produce elite entrepreneurs and spin-off companies in the field of technology. Undergraduates in biotechnology or related fields selected for the programme possess excellent academic records, a keen interest in entrepreneurship and strong leadership qualities. The FMBioSis sees the collaboration of Forest Research Institute Malaysia and Malaysian Technology Development Corporation (MTDC) with FRIM as the technology and expertise provider. MTDC's main roles are the financing and nurturing of graduates to succeed in the industry technologists and engineers.

**Organisation's Role and Main Activities (Products & Services):**

Ten companies have been successfully incorporated under FMBioSis:

- 1) Agriclone Tech Sdn Bhd – to produce planting materials of Karas, oil palm and Eucalyptus hybrid using tissue culture technology.
- 2) Bio-Blooms Sdn Bhd – to produce plantlets of ornamental plants through the application of tissue culture technology.
- 3) Bio-Nature Formula Sdn Bhd – production of spa, beauty and health products using natural essential oils and plant extracts.

- 4) Diabetic Cure Sdn Bhd – production of diabetic herbals and supplements.
- 5) Ligni-Energy Sdn Bhd – manufacturer of wood pellets and briquettes with aromatherapy.
- 6) Nature Profusion Sdn Bhd – production of plant-based anti microbial products (cosmetics, toiletries, cleaners, detergents, antiseptics, and disinfectants).
- 7) Phytotech Sdn Bhd – to produce plantlets of *Jatropha curcas*, Sesenduk, Pineapple variety MD2 through tissue culture.
- 8) Poly Extract Sdn Bhd – production and commercialisation of aqueous-based extract and active fraction from selected local herbal species.
- 9) UniBio Plants Sdn Bhd – to produce plantlets of vanilla, banana plants using tissue culture technology.
- 10) Producer of Biodiesel and value added by products form *Jatropha Curcas* seeds and waste cooking oil.

**We Request:** Contract Manufacturing, Global Product Sourcing, Import/Export

**Contact Person(s):**

Siti Fatimah bt. Elias, *Assistant Manager*

## **BIMA INTEGRATED ECONOMIC DEVELOPMENT ZONE, INDONESIA**

**Industry Sector:** Agriculture/Aquaculture, Animal Husbandry, and Ecotourism (Facilitator for Investing in West Nusa Tenggara)

**Organisation Profile:**

Management Board of Bima Integrated Economic Development Zone (Management Board - IEDZ) is established since year 1999 covering areas of Bima City, Bima Regency, and Dompu Regency with 34 staffs at the moment. Those locations have potential in developing the surrounding areas rapidly to enhance the regional economy. Management Board -IEDZ is responsible to promote, control and monitor the development activities of the Bima IEDZ area based on the development master access in accordance to the national and regional planning. Our aim is to encourage investors to do business in West Nusa Tenggara by providing fiscal and nonfiscal incentives. More information on MB-IEDZ can be found at <http://www.kapetbima.com> (under Contruction)

**Organisation's Role and Main Activities (Products & Services):**

- To act as a professional economic institution.
- To serve, facilitate, and mediate investors' needs
- To act as a business development center
- To help in facilitating and mediating the local government to simplify the investment procedures and promote business potentials and opportunities
- To facilitate and create new business opportunities based on the regional potential for micro, small, and medium enterprises
- To implement Bima IEDZ and West Nusa Tenggara as one of Investment destination in East Indonesia

- To act as the prime mover of the economy of West Nusa Tenggara and surrounding areas
- To increase the regional economic cooperation.

**We Request:** Technical Assistance, Technology Transfer

**Contact Person(s):**

Dr. Iwan Harsono

**SARAWAK TIMBER INDUSTRY DEVELOPMENT CORPORATION ( STIDC ),  
MALAYSIA**

**Industry Sector:** Natural Resources

**Organisation Profile:**

SARAWAK TIMBER INDUSTRY DEVELOPMENT CORPORATION ( STIDC ) also known as PUSAKA was established in June 1973 under the Perbadanan Perusahaan Kemajuan Kayu Sarawak Ordinance 1973. Its incorporation was initiated following the recommendation of the Food and Agriculture Organization (FAO) of the United Nations, which conducted a comprehensive forest inventory in the state from 1968 to 1972. The function would be to stimulate by all possible means the planned expansion of wood-based industries throughout Sarawak at a role consistent with the overall interest of the economy, the availability of capital and the technical expertise and effective management of the forest resources.

**Organisation's Role and Main Activities (Products & Services):**

As a service-oriented agency, STIDC ventures into various sectors and aspects of the timber industry with the ultimate goal of bringing about socio-economic and human resource development in the state. The timber industry in Sarawak continues to play significant role in the state economic development, transforming from primary products like sawn timber and plywood to the production of parts, components and finished items.

**TRADE DEVELOPMENT**

- Trade Development
- International Relations
- Publications

**INDUSTRIAL PLANNING**

- Industrial Planning
- Quality Control
- Industrial Standard

**RESOURCE DEVELOPMENT**

- Planted Forest Resource
- Natural Forest Resource
- Industrial Training

**PROJECT DEVELOPMENT**

- Technical Services
- Entrepreneur Development
- Project

## DOMESTIC TRADE

- Domestic Trade Relations

## REGISTRATION AND LICENSING

- Registration and Licensing

## PREVENTIVE AND ENFORCEMENT

- Preventive and Enforcement

### **Contact Person(s):**

Omar Ali Sepian, *Manager*

## **JUARA BEETUAH SDN BHD, MALAYSIA**

**Industry Sector:** Construction & Plantation

### **Organisation Profile:**

The company was incorporated and started business in 1986 under a partnership called KONTREKTOR JUARA. The company has been involved mainly in the construction industry participating in both public and private sector projects throughout the state of Sarawak. In order to participate and cope up with the rapid business expansion and development, in August 1994, the partners set up a private limited company called JUARA BEETUAH to take over the operations of KONTREKTOR JUARA. Currently JUARA BEETUAH SDN BHD (JBSB) is registered contractor with PUSAT KHIDMAT KONTRATOR (PKK) under Class A with Bumiputera Status, Lembaga Pembangunan Industri Pembinaan Malaysia (CIDB) under Gred G7, Perbendaharaan Malaysia Sarawak, Telekom Malaysia Berhad and Shell MDS (M) Sdn bhd. The company was registered with Petroleum Nasional Berhad in 1994 and in the same year was appointed as PETRONAS Vendor under the vendor development program. Since its appointment as PETRONAS Vendor, the company has successfully completed many projects in oil and gas sector. After graduating from the vendor development program in year 2000, the company continues to participate actively in the maintenance and upgrading works in oil and gas industry. In the year 2002, the company registered itself with SACOFA SDN BHD and since its registration the company diversified its business actively in the construction of telecommunication towers throughout the state of Sarawak. In 2004, the company also started to develop its Oil Palm Mini Estate. Backed by the company's professional management team, promising financial background, and impressive profile and given the right opportunities, the company is striving to grow and develop steadily to achieve its vision and mission.

### **Organisation's Role and Main Activities (Products & Services):**

The company is divided into three main business activities that is CONSTRUCTION, AGRO and TRADING. In construction we are mainly involved in civil engineering works, mechanical engineering works, electrical engineering works, building works, telecommunications towers, oil and gas and also landscaping (hardscape and softscape). Currently our projects are scattered around Sarawak such as Bintulu, Mukah and also Kuching.

Meanwhile for our oil palm estate it is situated at Stungkor Baru in Kuching and the plantation had entered 3 years oil. Its total acreage is 346.48 hectares. Currently, we had 50 manpower working in the estate involving local and also Indonesian. They are divided to section such as administration, workshop and also nursery. All harvested fruit will be sold to the mills nearby such as BAPOM and Rimbunan Hijau Palm Oil Mill.

In trading, we are mainly involved in trading imported wines and also trading petroleum products. We are appointed vendor for Petronas and it had help us a lot in getting projects in the oil and gas sector.

**Organisation's Achievement:**

Among our achievements are:

- The successful achievement of 10,000,000 project man hour without a lost time incident by MLNG Rejuvenation and LNG/MLNG Dua Revamp (MRR) Project Bintulu, Sarawak.
- Commemoration of 10 million manhours work without lost time injured by MLNG SDN BHD

**Contact Person(s):**

Michael James Ngusek, *Managing Director*

**SLEI (SARAWAK) SDN BHD, MALAYSIA**

**Industry Sector:** Steel Fabrication, Engineering & Machining

**Organisation Profile:**

SLEI Sdn. Bhd. was incorporated in 2001 with its business activities revolving around fabrication of heavy steel structures and installation projects. Over the years, SLEI is proud to be a part of the main driving forces of Malaysia infrastructure developments and has participated in numerous projects either within Malaysia or the rest of the World.

On time delivery and customers' satisfaction is our ultimate goal. SLEI has implemented stringent in-house Quality Policy and Inspection Procedures in all levels of the fabrication process. The Company believes that in order to maintain high standards, it has to improve continuously all aspects of quality control. To this end, the Company has a dedicated technical team well versed in Autocad techniques to provide design and accurate drawings for shop fabrication.

**Organisation's Role and Main Activities (Products & Services):**

The Company specializes in the design and fabrication of all types of steel structures, form travelers, steel launchers, steel mould fabrication such as M-Mould, I-Mould, Culvert-Mould, Parapet Mould, Slipper-Mould, Segmental Mould and guard rails, etc. All these steel fabrication works are for the construction of infrastructure projects such as highways, elevated roads, fly-over, and bridges.

The Company has also ventured into fabrication of steel structures for concrete batching plants and palm oil mills, piping works for land reclamation projects and mining equipments.

**Organisation's Achievement:**

SLEI's commitment towards Quality, Efficiency and Safety has created a solid footage within the industry. SLEI believes in long term business partnership and proudly pronounce 80% of our projects are from recurrence customers. This recognition has encouraged SLEI to move further and strike to be one of the BEST in the market.

For the past 10 years, SLEI has undertaken numerous projects valued at more than RM50, 000, 000 or approximately USD15, 000, 000.

Apart from conventional steel fabrication works, SLEI is also venturing into high precision machining works by investing heavily in Automated CNC machines in recent years.

Currently, SLEI's R&D department is looking into processing machineries for palm oil industry.

**We Offer:** Contract Manufacturing, Joint Production, Technical Assistance

**We Request:** Distributorship/ Agency, Marketing Service, Foreign Direct Investment (FDI), Technology Acquisition, Technology Licensing, Technology Transfer

**Contact Person(s):**

Kings Loon Eng, Lim, *Director*

## **BRUNEI ECONOMIC DEVELOPMENT BOARD, BRUNEI**

**Industry Sector:** Agriculture/Aquaculture, Ecotourism, Environment & Energy, Natural Resources, Oil and Gas Industry

**Organisation Profile:**

The Brunei Economic Development Board (BEDB) is a statutory board established by His Majesty The Sultan and Yang Di-Pertuan of Brunei Darussalam in November 2001 to be the leading economic development agency for Brunei Darussalam. Our mission is to contribute to Brunei Darussalam's success as a land of opportunity for its people and all investors.

**Organisation's Role and Main Activities (Products & Services):**

The BEDB is a statutory body under the Brunei Government with mandate to market business opportunities to investors and to facilitate for the implementation of the investor projects in Brunei. The BEDB has been tasked by the Brunei Government to look into ways to diversify Brunei's economy away from the oil and gas industry. As such, we are in the business of attracting foreign direct investments into the country.

The business clusters which the BEDB is keen to attract potential investors include:

- a) Extending the Oil & Gas Value Chain in Brunei
  - Methanol Derivative
  - Petrochemicals
  - Integrated Petrochemical Refinery
  - Crude Oil and Chemical Storage
- b) Building on Brunei's Biodiversity
  - Alternative Energy, such as solar glass manufacturing, having local silica sand resources, solar modules,
  - Fisheries with shrimp & fish farming, hatchery and nursery
  - Eco-Tourism facilities
- c) Leveraging on Brunei's Islamic Brand
  - Manufacturing of Genetics, Pharmaceutical Ingredients, Food Ingredients, etc which can be valued added with being branded as Halal
  - Islamic Financial Services
- d) Building on its Long Term Capabilities
  - Port development and logistics services at Pulau Muara Besar (PMB)

- InfoComms Technology, such as Data Centre, Data Disaster Recovery Centre
- Aviation and logistics
- Education

**Organisation's Achievement:**

The BEDB is currently promoting its petrochemical hub at Sungai Liang Industrial Park (SPARK) and developing an integrated deepwater container port with export processing zone and manufacturing hub on Pulau Muara Besar Island (PMB). The other initiative is the iCentre, Brunei's first ICT incubator.

**Sungai Liang Industrial Park (SPARK)**

The Brunei Economic Development Board (BEDB) is developing SPARK located on a 271 hectare site at Sungai Liang as a world class petrochemical hub. The project developments are done in phases. The first phase of the development Advance Work, which included site preparation and construction of physical infrastructures, was completed in August 2008. In 2009, works has begun on the SPARK Zone Village which will include the offices of the Sungai Liang Authority (SLA) and a Discovery Centre scheduled for completion by 2010. A Single Point Mooring System which is required to transport Methanol to export vessels at sea is scheduled for completion by early 2010.

The first major investment at SPARK is the US\$450 million Methanol Plant developed by the Brunei Methanol Company Sdn Bhd (BMC), a joint venture between Brunei National Petroleum Company and two leading Japanese companies, Mitsubishi Gas Chemical Company Inc. and ITOCHU Corporation. The methanol plant has been completed and is being commissioned for commercial operations in April 2010; it is the first major investment at SPARK.

**Contact Person(s):**

Jessica Lai, *Assistant Account Manager*

**SHIN YANG WOOD SYSTEM SDN BHD, MALAYSIA**

**Industry Sector:** Natural Resources

**Organisation Profile:**

Shin Yang Wood System S/B is one of the Shin Yang Woodbased Group of Companies, established in 2000.

**Organisation's Role and Main Activities (Products & Services):**

Manufacturing quality wood based products such as veneer.

**Contact Person(s):**

Wong Neng Kiang, *Accountant*

## **EAST KALIMANTAN CHAMBER OF COMMERCE, INDONESIA**

**Industry Sector:** Ecotourism

**Organisation Profile:**

East Kalimantan chamber of commerce division ecotourism.

**Contact Person(s):**

Sayid Irwan

## **EAST KALIMANTAN STATE GOVERNMENT DEPARTMENT OF AGRICULTURE, INDONESIA**

**Industry Sector:** Agriculture/ Aquaculture

**Organisation Profile:**

Competitive plantation Creation, and going concern [go] to secure and prosperous society.

**Organisation's Role and Main Activities (Products & Services):**

1. Guard planning and management of plantation development going concern in accurate figure and comprehensive
2. Improve development and plantation extension with society utilization
3. Facilitate competitive revitalization of plantation effort
4. Facilitate product increase and plantation productivity

**Organisation's Achievement:**

1. Improve earnings and farmer living standard pekebun
2. The increasing of plantation contribution to area economics
3. Growing of [job/activity] opportunity and opportunity try that with justice
4. Increase product, productivity and plantation product quality

**Contact Person(s):**

Ir. H.M. Nurdin, *Head On Duty Plantation East Province Kalimantan*

## **JKR SARAWAK, MALAYSIA**

**Industry Sector:** Government

**Organisation Profile:**

Governmental Public Works Department.

**Organisation's Role and Main Activities (Products & Services):**

Implementation of governmental infrastructure projects/developments in Sarawak.

**We Request:** Trading of T/NT P&S, Commercialisation of R&D, Proprietary Consultancy, Technical Assistance

**Contact Person(s):**

Lim Yew Lung, *Executive Engineer*

## **SABAH SOFTWOODS BERHAD, MALAYSIA**

**Industry Sector:** Natural Resources (Forestry)

### **Organisation Profile:**

Sabah Softwoods Berhad (SSB) is a company incorporated in 1973 and domiciled in Malaysia. The immediate holding company of SSB is Innoprise Corporation Sdn. Bhd., a company incorporated in Malaysia and the ultimate holding entity of SSB is Yayasan Sabah, established under the Sabah Foundation Enactment, 1966.

### **Organisation's Role and Main Activities (Products & Services):**

SSB's operating activities are on two parcels of land totaling 61,000 hectares.

The principal activities of the company are tree plantations (tree farming), operation of a chipmill for processing of plantation logs into woodchips, oil palm plantations, and operation of a crude palm oil mill.

#### (a) Tree Plantations

The tree plantations in SSB are Forest Stewardship Council (FSC) Certified and therefore the produce are marketable globally.

The tree plantations cover a total area of 25,500 hectares planted with three main species namely, *Acacia mangium*, *Albizia falcataria* and *Gmelina arborea*. The tree plantation logs are sold both locally and exported overseas.

The annual plantation log production on a sustainable basis is 300,000 M<sup>3</sup>.

#### (b) Chipmill

The chipmill commenced production of woodchips in 1998 and this activity has propelled SSB as a leading supplier of *Acacia mangium* woodchips from Malaysia with an annual production volume of 100,000 bone dry metric tonne (bdmt) which is equivalent to 240,000 metric tonne. The chipmill is Chain-of-Custody (COC) Certified and all woodchips are exported overseas for eventual production of pulp and paper.

#### (c) Oil Palm Plantations

The total hectarage planted with oil palm is 26,500 hectares. The fresh fruit bunches (ffb) annual output is currently 400,000 metric tonnes (mt) and is expected to exceed 600,000 mt by year 2013.

#### (d) Crude Palm Oil Mill (CPO Mill)

SSB owns a CPO mill for processing of oil palm ffb into Crude Palm Oil (CPO) which commenced commercial production in August 2005.

A second CPO mill is currently under construction and will be fully commissioned and operational by early 2010. The combined annual output of CPO will be in the range of 150,000 mt to 180,000 mt CPO.

### **Organisation's Achievement:**

- (a) SSB's tree plantation is accredited with the prestigious Forest Stewardship Council (FSC) Certification whilst the Chipmill operation has been accorded the Chain-of-Custody (COC) Certification. The FSC certification as a "Well-Managed Plantation" is an attestation to

SSB's unequivocal commitment to the 10 FSC principles which are the criteria for qualification for the certification.

A land area of 2,800 hectares is conserved for High Conservation Value Forest (HCVF) and water catchments. The wildlife and flora and fauna in the conservation area are totally amazing.

- (b) SSB is proud to have won the Caring Employer Award "Anugerah Majikan Prihatin" at the state level in October 2008. The criteria for the award is based on the organisation's mindful provision in terms of employee safety, comfort, welfare and amenities available.
- (c) SSB's Cenderamata Estate received the National Award for Best Plantation Employer Award "Anugerah Ladang Bahagia Peringkat Kebangsaan" from the Prime Minister of Malaysia on 2 May 2009.

It won the Award for conforming to high standard of industry practices that includes the implementation of Good Agricultural Practices (GAP).

Apart from making substantial profit and practicing good agricultural and conservation efforts, the criteria for the award is also based on the amenities provided to the workers in the plantations.

- (d) SSB is in earnest pursuit of the Roundtable Sustainable Palm Oil Certification (RSPO) which emphasizes on the importance of PEOPLE, PLANET AND PROFIT in that order. With the RSPO certification for oil palm division and the existing Forest Stewardship Council (FSC) certification for tree plantation, the entire operations of SSB will be internationally recognized as having Good Sustainable Management Practices.
- (e) SSB adopts a caring employer philosophy and practices. The FSC Certification of high international standards is attestation of SSB's Corporate Social Responsibility (CSR) excellence.

**We Offer:** Trading of Traditional/non-Traditional Products and Services (such as Carbon Credit)

**We Request:** Global Product Sourcing, Marketing Service, Joint R&D

**Contact Person(s):**

Mohd. Hattah Jaafar, *Chief Executive Officer*